



March 21, 2019

Burger & Company
38345 West Ten Mile Rd
Ste. 390
Farmington Hills, MI 48335

Re: Post-Closing Referral for Nicolo Burger

Nic:

Thank you for your hard work and professionalism in listing and brokering the sale of our building in Riverview, Michigan.

Please use this letter as a referral as you see fit.

From day one Nic was receptive to what we had to say about the building that we built in 1995; for the purpose of housing our commercial roofing operation. He took notes, performed research, and came up with a fair and reasonable value to list our property for. From there he was meticulous in reaching out to prospective buyers. He gave monthly reports on whom he showed the building to, and what marketing efforts he performed. Within three or four months Nic presented a reasonable offer. He worked with us to present a counter-offer, and continued to show the building to other prospective buyers. Nic listed the building in November (typically the off-season) and was professionally and amicably closed in less than four (4) months. As an added benefit the buyer was a quality local business, whom is a good fit for the community which we've called home and work for 30+ years. On top of all of that Nic referred us to an IRC Section 1031 Exchange Service, whom was reasonably priced and easy to work with.

Nic's down to earth approach, and his ability to listen, are characteristics that are not always present in his field of work. He set himself apart in that regard.

Nic, Thank you. I look forward to working with you again.

Respectfully,

Robert Molnar, JD

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