Dear Decision Maker,

Best Supply is the most trusted interior building supplier for some of the largest contractors in markets across the Midwest and Southeastern United States. Since our inception in 1983, we have expanded from our initial operations in Ohio, to fourteen locations across eight states. One of the driving factors in our reliable service is the utilization of state-of-the-art distribution facilities. With our lease in Michigan expiring at the end of the year and the intention of purchasing a new building to expand our operation, we turned to the Buyer Representation of Jack Bushart and Burger & Company.

At the time that we began our search, the Metro Detroit industrial market was incredibly lean for the inventory we required. It proved to be an effective decision for us to work our requirement through the local industrial brokerage of Burger & Company. Their services satisfied our needs by seamlessly integrating the important “boots on the ground” market knowledge of street brokers, while also providing the connections and business acumen of a larger operation.

Jack worked with our local representatives to clarify our specific requirement, narrow the field of available options, coordinate showings, and ultimately advise us in submitting an offer on the perfect property in Livonia. His market knowledge, quick action and negotiating insight put us in a position to compete for a valuable building among a field of other simultaneous qualified offers. From cradle to grave, he played an integral role in the acquisition of the new mission critical real estate all in good time for us to move out of our previous location before the expiration of our lease.

We’ve enjoyed working with Jack Bushart, and we feel confident that your experience would be the same!

Regards,

Rob Malandra
Vice President, Director of Real Estate
Best Supply