



To Whom It May Concern,

I am pleased to provide this testimonial for Burger & Company Industrial Real Estate Services and, specifically, Paul Burger, with whom I have worked exclusively for over 30 years.

Throughout that time, Paul has represented Load One, one of the nation's leading transportation and logistics providers, in numerous industrial real estate transactions including leasing, selling, and purchasing of industrial properties to support our company's continued growth and expansion. His knowledge of the industrial market, strategic guidance, and commitment to our long-term success have made him an invaluable partner to our business.

Over the years, Paul has consistently demonstrated professionalism, persistence, and a deep understanding of complex industrial real estate matters. Most recently, he successfully facilitated the sale of a 42-acre property in Huron Township that had been tied up in litigation with the township for over six years. Despite the challenges involved, Paul remained dedicated throughout the process and ultimately brought the transaction to a successful close.

Paul has played a significant role in helping our company grow through sound real estate strategy and unwavering representation. Based on my experience, I would highly recommend working exclusively with Paul Burger and Burger & Company for any industrial real estate requirement.

Sincerely,

A handwritten signature in black ink, appearing to read "John Elliott". The signature is fluid and cursive, with a large loop at the beginning and a long, horizontal tail.

John Elliott  
Founder and Executive Chairman