RE: Industrial Real Estate Transactions

Dear Real Estate Director,

This letter of recommendation is written in regards to the services provided by Nicolo Burger, CCIM of Burger & Company Industrial Real Estate Brokers.

Since our inception in 1956, RKA Petroleum has been a leading fuel provider nationally as well as locally here in Metro Detroit. With an operation of our size, it is imperative that we're constantly servicing our fleet of vehicles. Before we met Nic, we leased a truck repair building that was adequate in the short term, but didn't fully support our plans to grow. We had been searching for the "perfect" property for quite some time when we received a call from Nic regarding one of his new listings.

The building was brand-new construction suited for truck repair that provided the aesthetics and features that aligned with our requirement, as well as the RKA company image that is so important to us.

Nic was able to utilize his skills and experience in negotiating to secure a purchase price at terms and conditions that were favorable to us. The successful purchase of the new building doubled our footprint, and laid the ground work for a prosperous future.

After closing, Nic listed our prior location for Sublease where he procured an exceptional Subtenant for us. We were then able to relocate into our new facility two (2) years prior to the expiration of our lease. Ultimately, he was able to provide us with the perfect building in an exceptionally tight market, all while navigating the specific complexities of our previous lease.

It was Nic's constant communication and ability to accommodate all of the unique facets of our requirements that really made the difference in his high quality of service. It has been an absolute pleasure to work with him. Whether your requirement is to purchase, sell, or lease, I strongly recommend working with Nicolo Burger, CCIM and Burger & Company Industrial Real Estate Brokers!

Personal Regards,

Thomas M. Cinzori
Chief Operating Officer