



To Whom It May Concern,

Hy-lines Utility Services, Inc. first worked with Paul Burger of Burger & Company in 2007 when he helped us acquire our new corporate headquarters in New Boston, Michigan.

In mid-2017, we made the decision to sell a surplus industrial building, also in New Boston. Paul prepared a detailed market analysis with up to date comparable sales that allowed us to not only list our property for sale at a competitive rate, but also gave us room to negotiate a favorable transaction.

Paul delivered a sale for us in a short time frame that was over 30% higher than what we had acquired the property originally.

If you are looking to Buy, Lease, or Sell industrial real estate, we recommend working exclusively with Paul Burger and the commercial/industrial real estate brokerage firm Burger & Company.

Very truly yours,

Hy-Lines Utility Services, Inc.

Howard Garbo
Vice President