



D. G. De Luca Incorporated
Cement and Industrial Contractors

To whom it may concern,

I am very pleased to write this letter of recommendation for Mr. Paul Burger, SIOR, President of Burger and Company, Industrial Real Estate Brokers.

I have known Paul since our respective fathers first introduced us to each other in the early 1990's. Each of our dad's had successful businesses and we were "the next generation." Over the years since then, Paul represented me on numerous acquisitions of industrial and investment real estate and on the sale of many properties as well.

After my mother and father passed away in 2020, my family was left with four investment properties that myself, brothers and sister decided would be best to sell. They included industrial, office and commercial buildings, Each of the properties (including one in Grand Rapids and one in North Carolina) came with challenges, such as title issues, or lease clauses with rights of first refusal and options to renew, etc.

Paul was able to not only successfully market/sell these buildings at prices, terms and conditions that were acceptable to us as Sellers, but also coordinate and provide solutions/resources on tax and legal issues. His knowledge and expertise and the fact that he was well known to my family was truly the driving force in getting all of the properties sold within Six months of our signing his listing agreement.

More than just a real estate broker, I consider him a friend!

Feel free to call me at 734-476-8376 or email at dennis@dgdeluca.com with any questions or comments you may have.

Sincerely,

Dionigi De Luca