



# BLUE STRATEGY

PROPERTIES, INC.

August 16, 2023

John P. O'Brien  
Burger & Company  
38345 W Ten Mile, Suite 100  
Farmington Hills, MI 48335

Re: 39319-39325 Plymouth Rd., Livonia, Michigan

Dear John,

Thank you for your efforts securing a qualified purchaser for my former office complex in Livonia, Michigan. As you know, the journey getting to the closing table was challenging to say the least. Shortly after I originally acquired the property, the Covid-19 crisis began which had an incredibly negative impact on office properties in general. As a result, we lost several of our long term tenants.

Fortunately, through your hard work and knowledge of the market you were able to succeed in filling those vacancies with strong replacement tenants in a relatively short period of time. So your success in releasing my vacancies directly contributed to your success in selling my property for a good price. And ultimately, my success all started with hiring the right broker to get the job done. You were that broker and I'm grateful for everything you've done for me. I would be happy to recommend your services to anyone looking to sell or lease their building.

Thanks again for all of your help. You've been a true professional and a pleasure to work with.

Best regards,

John Reid

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